## **Media Release**

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## **AFG appoints Queensland State Manager**

(ASX:AFG) Australian Finance Group Ltd has announced the appointment of a new State Manager for Queensland and Northern New South Wales to replace long-term AFG executive Beccy Ras, who is retiring in March 2024.

Margie Cannizzo, former Mortgage Choice State Manager for Victoria and Tasmania has been appointed to the role. Ms Cannizzo has been a leader in the finance industry for many years in both the lending and broking sides of the industry.

Ms Cannizzo has a track record of leading, coaching and developing her staff, and helping brokers to drive efficiencies and grow their businesses. She was awarded Mentor of the Year 2023 at both the Australian Broking Awards and the Better Business Awards.

AFG Head of Sales and Distribution, Them Lam, welcomed Ms Cannizzo to the team.

"Margie is an energetic, results-focused sales leader with extensive experience across the finance sector," he said.

"Margie will hit the ground running - leading a high performing and motivated sales team helping AFG's extensive network of brokers in Queensland and Northern New South Wales grow their businesses."

On being appointed to the role Ms Cannizzo said, "Being a part of one of the industry's largest and renowned aggregators is exciting. I'm looking forward to working closely with members to understand their goals, aspirations and create strategies to help members succeed."

"I'm also looking forward to continuing to foster a strong community culture, sharing best practices among members to drive sustainable growth and high performance."

Ms Cannizzo joined AFG on 5 February 2024, and will be based in Brisbane.

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